List of Courses





Bachelor's Degree

Full Year

Course Name	Main Tonics
Course Name	Main Topics
Data Analysis	1. Data in economy, its' visualization and preliminary reduction
	2. Probability. Basic Concepts. Random Events.
ECTS: 7	3. Discrete and Continuous Random Variables
Academic Control: Exam	4. Limit theorems
Language: English	5. Point and Interval estimations
Territory: 49 Leningradsky	6. Hypothesis Testing
Prospekt	7. Analysis of variance and categorical data
	Click here to view the full syllabus
Corporate Finance	1. Financing of corporations
	2. Cost of capital and capital structure
ECTS: 6	3. Investment decision valuation methods
Academic Control: Pass/Fail Test	4. Corporate financial risks
and Exam	5. Business value and business growth strategies
Language: English	6. Financial asset management
Territory: 49 Leningradsky	7. Dividend policy and corporate value
Prospekt, 15 Verkhnyaya	8. Corporate restructuring
Maslovka	Click here to view the full syllabus
Accounting and Reporting	1. Content, functions and role of accounting in the management system
	of an economic entity
ECTS: 6	2. Subject and method of accounting
Academic Control: Pass/Fail Test	3. Methodological bases of accounting for financing, investing and
(Fall) and Exam (Spring)	operating activities of an economic entity
Language: English	4. Financial reporting as a source of information about an economic
Territory: 49 Leningradsky	entity
Prospekt, 15 Verkhnyaya	5. Presentation of information about financial position and financial
Maslovka	performance of an economic entity in financial statements
Manage Cradit Banks	Click <u>here</u> to view the full syllabus 1. An overview of the financial system
Money, Credit, Banks	
ECTC 4 F / 1 1:	2. Evolution, essence and functions of money3. Time value of money
ECTS: 4 or 5 (depending on	4. Interest and currency exchange rates
major)	5. Efficient market hypothesis
Academic Control: Pass/Fail Test	6. Commercial and central banking
or Exam	7. Basics of monetary policy implementation
Language: English Territory: 49 Leningradsky	Succes of moreoury pointy implementation
Prospekt, 15 Verkhnyaya	Click to view the full syllabus for Economics and Management majors
Maslovka	222. 12 . 12. Me 141 of me 40 101 200.
Strategic Management	Strategy and strategic management
Strategic Management	2. Vision, mission and strategic objectives
ECTC. 6	3. Corporate and competitive strategies
ECTS: 6 Academic Control: Pass / Fail Tost	Strategic analysis of external and internal environments
Academic Control: Pass/Fail Test (Fall) and Exam (Spring)	5. Portfolio analysis and diversified company
Language: English	6. Strategic choice and execution
Territory: 15 Verkhnyaya	7. Contemporary concepts of strategic management
Maslovka	Click here to view the full syllabus
Macroeconomics	Introduction to macroeconomics and the measurement of national
Wiacioeconomics	economy
ECTC. 6	2. Economic equilibrium on product markets. AD-AS model.
ECTS: 6	2. Leonomic equinomant on product markets. AD-AD model.



Academic Control: Pass/Fail Test	3. Income-expenditure model. Keynesian model of macroeconomic
(Fall) and Exam (Spring)	equilibrium.
Language: English	4. Money market equilibrium
Territory: 49 Leningradsky	5. Economic cycles
Prospekt, 15 Verkhnyaya	6. Labor market and unemployment
Maslovka	7. Theory of inflation
IVIASIOV KA	
	8. Fiscal and monetary policies
	9. Economic growth
	10. IS-LM model
	Click <u>here</u> to view the full syllabus
International Financial	1. Framework for the preparation and presentation of financial
Reporting Standards	statements in accordance with IFRS
	2. Presentation of financial statements and disclosure of supplementary
ECTS: 7	information
	3. Statement of financial position, statement of profit or loss and other
Academic Control: Pass/Fail Test	comprehensive income, statement of cash flows and statement of
(Fall) and Exam (Spring)	changes in equity
Language: English	4. Contents and procedure for preparation and presentation of the
Territory: 15 Verkhnyaya	consolidated financial statements
Maslovka	
0 15	Click here to view the full syllabus
Second Foreign Language	1. Greeting. Acquaintance. Family
	2. In a restaurant
ECTS: 10	3. Free time, hobby. Sport.
Academic Control: Pass/Fail Test	4. Travel planning. Transport
(Fall), Exam (Spring)	5. Holidays and traditions of the country of the language being studied
Language: French, Spanish,	6. Organizational and legal forms of enterprises
German, Chinese	7. Market, types of markets
Territory: 15 Verkhnyaya	8. Marketing
Maslovka	9. Management
IVIASIOVKA	10. Job search and employment
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Second Foreign Language	1. Business trip. Transport
Second Foreign Language (Business)	 Business trip. Transport Hotel reservation, restaurant order
	 Business trip. Transport Hotel reservation, restaurant order A business phone call etiquette
	 Business trip. Transport Hotel reservation, restaurant order A business phone call etiquette Organization and holding of working meetings, meetings, business
(Business) ECTS: 14	 Business trip. Transport Hotel reservation, restaurant order A business phone call etiquette
(Business) ECTS: 14 Academic Control: Pass/Fail Test	 Business trip. Transport Hotel reservation, restaurant order A business phone call etiquette Organization and holding of working meetings, meetings, business negotiations Setting up and liquidation / bankruptcy of enterprise
(Business) ECTS: 14 Academic Control: Pass/Fail Test (Fall), Exam (Spring)	 Business trip. Transport Hotel reservation, restaurant order A business phone call etiquette Organization and holding of working meetings, meetings, business negotiations
(Business) ECTS: 14 Academic Control: Pass/Fail Test (Fall), Exam (Spring) Language: French, Spanish,	 Business trip. Transport Hotel reservation, restaurant order A business phone call etiquette Organization and holding of working meetings, meetings, business negotiations Setting up and liquidation / bankruptcy of enterprise
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Spring) and Exam (Fall) Cash flow statements analysis	A 1 : C : 1 D /E : I E :	
Tanguage: English	Academic Control: Pass/Fail Test	6. Presentation and disclosure of additional information in financial
Territory: 49 Leningradsky For full syllabus please contact the academic mobility coordinator	, 1	
International Management 1. Purpose and features of management accounting 2. Costs and their role for managerial decision-making 3. Product costing 4. CVP analysis 5. Pricting in the management accounting system 6. Planning and budgeting of the company's activities 7. Management accounting methods for making management decisions under risk and uncertainty For full syllabus please contact the academic company's activities 7. Management accounting methods for making management decisions under risk and uncertainty For full syllabus please contact the academic mobility coordinator World Finance 1. World finance and the global financial market 2. Currency, international monetary relations and monetary policy International and regional monetary systems 1. International and regional monetary systems 1. International cerdit, stock, insurance and derivatives markets Sovereign debt in the international credit market 8. International settlement and payment 1. International activational settlement and payment 1. International monetary and financial organizations 1. Russia in the global financial system Click here to view the full syllabus Prospekt 1. International activative market 1. International activative market 1. International activative market 1. International regoliations 2. Planning, preparation and organization of international negoliations 1. Protential issues arising during negoliations and ways to solve them 1. Protential issues arising during negoliations and ways to solve them 1. Organizational active influence during the negoliations 1. Protential issues arising during negoliations and ways to solve them 1. Organizational active influence during the negoliations 1. Organization as a complex socio-economic system and its 1. Organizational culture as an object of change and a tool for development of organizations 1. Organizational development of organizations 1. Organizational		7. Cash flow statement and financial statements analysis
International Management Accounting		For full syllabus please contact the academic mobility coordinator
Accounting ECTS: 6 Academic Control: Pass/Fail Test (Fall) and Exam (Spring) Language: English Territory: 49 Leningradsky Prospekt World Finance ECTS: 6 Academic Control: Pass/Fail Test (Spring) and Exam (English Territory: 49 Leningradsky Prospekt World Finance ECTS: 6 Academic Control: Pass/Fail Test (Spring) and Exam (Fall) Language: English Territory: 49 Leningradsky Prospekt World Finance 1. World finance and the global financial market 2. Currency, international monetary relations and monetary policy 3. International are global financial market 4. Currency, international monetary relations and monetary policy 5. Sovereign debt in the international credit market 6. Balance of payments 7. Crises in international markets 8. International settlement and payment 9. International explait movement 10. International monetary and financial organizations 11. Russia in the global financial system Click here to view the full syllabus Theory and Practice of International Negotiations ECTS: 3 Academic Control: Pass/Fail Test Language: English Territory: 49 Leningradsky Prospekt, 15 Verkhnyay Maslovka Organizational Theory and Change Management ECTS: 6 Academic Control: Pass/Fail Test (Fall) and Exam (Spring) Language: English ECTS: 6 Carise and tactics of conducting international negotiations 7. Corganization and organization of international negotiations 8. Strategies of manipulative influence during the negotiations and ways to solve them 9. Strategies of an organization 9. Organizational engliations 9. Organizational capital movement 9. Organization and organization and organization process 9. Strategies of manipulative influence during the negotiations and ways to solve them 9. Strategies of an organization 9. Organization and engliations and ways to solve them 9. Strategies of an organization 9. Organization and engliations and ways to solve them 9. Organization and engliations and ways to solve them 9. Strategies of an organization of change and a tool for development of organizations 9. Organizational d	•	
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3. Accounting for labor and its payment	Financial and Management	o contract of the contract of
	Accounting	•
A A annualization for income and a construction		
ECTS: 6 Academic Control: Pass / Fail Test 4. Accounting for income and expenses of an organization 5. Accounting for cash, current liabilities and settlements		
Accounting for aguity	The state of the s	
(Tun) and Exam (Opinig)		
Language. English		ũ ũ
Maslovka 8. Cost accounting and costing methods 9. Normative cost accounting method and standard costing		
10. CVP analysis and decision making	iviasiuv ka	
11. Budgeting and cost control		
Click <u>here</u> to view the full syllabus		
Financial Management 1. Goals and functions of financial management	Financial Management	1. Goals and functions of financial management



ECTS: 6	2. Working capital management
Academic Control: Pass/Fail Test	3. Investment decision-making
(Fall) and Exam (Spring)	4. Sources and cost of capital
Language: English	5. Dividend policy
Territory: 15 Verkhnyaya	6. Risk management
Maslovka	Click <u>here</u> to view the full syllabus
Finance of International	Concept and tasks of financial management
Corporations	2. Working capital management
_	3. Investment analysis
ECTS: 7	4. Corporate finance
Academic Control: Pass/Fail Test	5. Cost of capital
(Spring), Exam (Fall)	6. Business valuation
Language: English	7. Risk management
Territory: 49 Leningradsky	
Prospekt	For full syllabus please contact the academic mobility coordinator
Second Foreign Language	FRENCH, SPANISH, GERMAN
(Professional)	1. Finance and investment
(Troressionar)	2. Investment policy of the state
ECTS: 5	3. Financial markets
Academic Control: Exam	4. Audit and risk assessment
Language: French, Spanish,	CHINESE
German, Chinese	1. The main aspects of doing business in China. The banking system of
Territory: 49 Leningradsky	China.
Prospekt, 15 Verkhnyaya	2. Transnational corporations. International trade.
Maslovka	3. Market research. Supply and demand. Promotion of goods.
IVIGSIO V KG	Advertising.
	4. Conducting business correspondence and business negotiations
	Click <u>here</u> to view the full syllabus
Information Technology	1. Information, information products, information resources
Used in Professional	2. Means of collaborative work with documents
Activity	3. Technologies of preparation text documents
7 ictivity	4. Technologies of processing and analyzing economic information in
ECTS: 5	MS Excel
Academic Control: Pass/Fail Test	5. Information and analytical technologies in the economy
or Exam	6. Visualization of financial and economic information
Language: English	7. Management of economic activities of organizations
Territory: 15 Verkhnyaya	
Maslovka	For full syllabus please contact the academic mobility coordinator
Foreign Language in a	Functions of management
Professional Environment	Organizational structure of the company
1 101essional Environment	3. Employee motivation
ECTC. 5	4. Theories of leadership and management
ECTS: 5	5. Levels of planning in management
Academic Control: Pass/Fail Test	6. Operational activities in the organization management system
(Fall), Exam (Spring)	7. Risk management
Language: English	8. Analysis and choice of management strategies
Territory: 15 Verkhnyaya Maslovka	9. Management accounting
iviasiuvka	10. Financial reporting in the organization's management system
	11. Fundamentals of tax accounting
	For full syllabus please contact the academic mobility coordinator
Marketing Management	Marketing research as a basis for making managerial decisions
	2. Marketing environment research
ECTS: 6	3. Consumer behavior research
Academic Control: Pass/Fail Test	4. Marketing strategies at the corporate level
(Spring), Exam (Fall)	5. Managing the stages of the target marketing process
Language: English	6. Product, product line and brand portfolio management
Territory: 15 Verkhnyaya	7. Pricing policy management
Maslovka	8. Promotion policy management
IVIASIUVKA	o. Tromonon poncy management



 Strategic and operational planning in marketing Control, evaluation and audit of marketing
For full syllabus please contact the academic mobility coordinator

Fall

Course Name	Main Topics
Course Name BRICSonomics. New Global Equilibrium and Economic Growth ECTS: 3 Academic Control: Pass/Fail Test Language: English Territory: 49 Leningradsky Prospekt International Financial Accounting	 BRICS and multilateralism subject, goals and objectives of BRICS Macroeconomic prerequisites for the crisis of global equilibrium and growth Anti-crisis policy and search for a new growth model Main trends in the evolution of concepts and institutions of a multipolar world Global challenges and social transformations in the BRICS countries Click here to view the full syllabus Accounting and reporting for capital Accounting and reporting for inventories Accounting and reporting for income and expenses
ECTS: 5 Academic Control: Exam Language: English Territory: 49 Leningradsky Prospekt	 4. Accounting and reporting for non-current assets 5. Accounting and reporting for provisions, contingent liabilities and contingent assets and reflection of events after the reporting period 6. Accounting and reporting for cash and cash equivalents Click here to view the full syllabus
Information Technology Used in Digital Economy ECTS: 4 Academic Control: Exam Language: English Territory: 49 Leningradsky Prospekt, 15 Verkhnyaya Maslovka	 Information, information products, information resources. Digitalization of economic activity. Visualization of financial and economic information Information and analytical technologies in solving economic problems Professional information technologies and systems for managing the economic activities of organizations Click here to view the full syllabus
History of Economic Thought ECTS: 3 Academic Control: Pass/Fail Test Language: English Territory: 49 Leningradsky Prospekt, 15 Verkhnyaya Maslovka	 The object and method of the history of economic thought. Economic teachings of the ancient world and the medieval times. Mercantilism Classical political economy The marginal revolution. The emergence of a subjective and psychological strand of economic thought Neoclassical strand of economic thought American institutionalism and theories of monopolistic and imperfect competition Theories of state economic regulation Contemporary trends in the development of economic thought Click here to view the full syllabus
Intercultural Communication ECTS: 3 Academic Control: Pass/Fail Test Language: English Territory: 38 Shcherbakovskaya Corporate Taxation ECTS: 4	 European and Asian communication styles International company mergers. Positive and negative experience in international company mergers. Responsibility, difficulties and prospects of work abroad International virtual business and its specific characteristics Participation in international projects and programs Click here to view the full syllabus Value added tax (VAT) Excise taxes Corporate income tax



	Access the globated of the signal released
Academic Control: Pass/Fail Test	4. Corporate property tax
Language: English	5. Transport tax
Territory: 15 Verkhnyaya	6. Land tax
Maslovka	7. The impact of the tax component on the entrepreneurial activity of organizations
	Click <u>here</u> to view the full syllabus
Behavioral Finance	1. The theory of market efficiency and rationality in decision making
	2. Philosophical and neurobiological foundations of behavioral finance
ECTS: 3	3. Psychoanalysis in emotional finance
Academic Control: Pass/Fail Test	4. Corporate governance behavioral finance: personal characteristics
Language: English	and typical human behavior when making financial decisionsKey groups of behavioral finance tools: heuristics, framing, emotions,
Territory: 49 Leningradsky	market influence
Prospekt	Click here to view the full syllabus
Statistics	Subject, method, and tasks of statistics. Statistical observation.
Statistics	Presentation of the results of statistical observation
ECTS: 5	2. Main statistical indicators
Academic Control: Exam	3. Sample method
Language: English	4. Correlation and regression analysis
Territory: 49 Leningradsky	5. Time series' analysis
Prospekt, 15 Verkhnyaya	6. Index numbers
Maslovka	7. Population, labor and national wealth statistics
	8. Business activity statistics
	9. System of national accounts
	Click to view the full syllabus for <u>Economics</u> and <u>Management</u> majors
Financial Mathematics	
	1. Fundamentals of classical financial mathematics
ECTS: 4	2. Cash flow streams
Academic Control: Exam	3. Annuities 4. Bonds
Language: English	
Territory: 49 Leningradsky	5. Portfolio Analysis
Prospekt, 15 Verkhnyaya Maslovka	Click here to view the full syllabus
Business Correspondence	International standards for business correspondence. Features of the
business Correspondence	official business style. Office etiquette.
ECTS: 3	2. The layout and requisites of business letters. Style, lexis and
Academic Control: Pass/Fail Test	grammatical features of business documentation and
Language: English	correspondence.
Territory: 1/2 Kibalchicha	3. Letter of intent. Letter of acknowledgement. Invitation.
,	Congratulations.
	4. The format and content of a resume and cover letter.
	5. Complaints and their settlement in written business correspondence.
	6. Loan/credit application letter. Bank correspondence
	Click here to view the full syllabus
Econometrics	1. Simple Linear Regression Model (SLR). Ordinary Least Squares
EOTO F	(OLS) Estimation 2. Multiple Linear Regression Model (MLR): two explanatory variables
ECTS: 5	2. Multiple Linear Regression Model (MLR): two explanatory variables
Academic Control: Exam	and k explanatory variablesVariables Transformations in Regression Analysis
Language: English	4. Linear Regression Model Specification
Territory: 49 Leningradsky	5. Heteroscedasticity
Prospekt, 15 Verkhnyaya Maslovka	6. Autocorrelated disturbance term
IVIASIUV NA	Click here to view the full syllabus
Training in Team Building	Training as a model of effective interaction
and Team Work	2. Types of teams and principles of their formation
and I cam VVOIR	3. Role behavior in group communication
ECTS: 3	4. Group leadership
Academic Control: Pass/Fail Test	5. Psychology of effective communication in a team
Language: English	6. Psychology of group interaction
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Territory: 15 Verkhnyaya	7. Psychology of group decision making
Maslovka	8. Team conflicts and how to overcome them
A 1°, 1 A	Click here to view the full syllabus
Audit and Assurance	Normative regulation of audit activity. Auditor's Code of Ethics Planning and accessment of audit risk.
T. CTT	2. Planning and assessment of audit risk3. Audit evidence
ECTS: 7	
Academic Control: Exam	4. Audit procedures
Language: English	5. Final stage of the audit and preparation of audit report6. Features of internal audit
Territory: 49 Leningradsky	For full syllabus please contact the academic mobility coordinator
Prospekt	
Artificial Intelligence and	1. Overview of modern machine learning technologies: Microsoft Azure ML, Python, R
Computer Sciences	2. Practical use of classification models
ECTS: 3	3. Practical use of regression models
Academic Control: Pass/Fail Test	4. Practical use of cluster analysis and anomaly search models
Language: English	5. Building recommender systems
Territory: 15 Verkhnyaya	5. Building recommender systems
Maslovka	For full syllabus please contact the academic mobility coordinator
International Tax Relations	The role of Russia in international tax relations
International Law Relations	2. Theoretical foundations of international taxation
ECTS: 3	3. "Nationality" of the taxpayer and consequences of its change
Academic Control: Pass/Fail Test	4. Taxation of a permanent establishment of a foreign organization
Language: English	5. Features of taxation of active and passive income of non-residents
Territory: 49 Leningradsky	6. Current issues of the development of tax administration
Prospekt	For full syllabus please contact the academic mobility coordinator
Managerial Decision-	Typology of managerial decisions
Making Techniques	2. Role and importance of a decision maker
Waking Teeninques	3. Methods, models and stages of the process of making a managerial
ECTS: 5	decision
Academic Control: Exam	4. Quality and efficiency of a managerial decision
Language: English	5. Transportation problems
Territory: 15 Verkhnyaya	6. Issues of multiobjective optimization
Maslovka	7. Elements of game theory
	8. Dynamic programming methods
	For full syllabus please contact the academic mobility coordinator
Political Science	Concept of politics and political power
	2. State as the most important political institution and its interaction
ECTS: 3	with society
Academic Control: Exam	3. Political regimes and ideologies
Language: English	4. Political leadership and parties
Territory: 49 Leningradsky	5. Party and electoral systems 6. Media and social networks in politics
Prospekt	6. Media and social networks in politics7. The politics of memory as a tool for the formation of a national
	ideologies
	8. Ethno-confessional factor in modern politics
	9. Politics and international relations
	For full syllabus please contact the academic mobility coordinator
A Practical Course in Due	
Diligence	1. Essence and types of "Due Diligence"
Dingence	Technologies of conducting "Due Diligence" in energy companies
ECTS: 3	3. Features of the Due Diligence procedure at various stages of the life
Academic Control: Pass/Fail Test	cycle of energy companies
Language: English	
Territory: 49 Leningradsky	For full syllabus please contact the academic mobility coordinator
Prospekt	,
A Practical Course of	Translation techniques
Written Translation	2. Translation of official documents
vviitten iransiation	3. Translation of contracts



ECTS: 6	4. Translation of financial and economic texts
Academic Control: Pass/Fail Test	5. Translation of terms in special texts
Language: English	6. French borrowings in English and their translation
Territory: 15 Verkhnyaya	
Maslovka	
	For full syllabus please contact the academic mobility coordinator
Global Economy Issues	Globalization and its impact on the world economy
Global Economy Issues	2. Global population growth and aging of population
ECTS: 3	3. The world energy problem and the global problem of water
	resources
Academic Control: Pass/Fail Test	4. Global food problem
Language: English	•
Territory: 38 Shcherbakovskaya	5. Poverty as a global problem6. Climate change and possible scenarios of global warming
	7. Assistance to foreign nations and international development
	8. Sustainable development
	Click here for the full syllabus
Public Administration	1. Main trends in the development of public administration in the 21st
	century
ECTS: 3	2. Evolution of the main models and mechanisms of formation and
Academic Control: Pass/Fail Test	implementation of state policy
Language: English	3. Organizational structure of management at the national and
Territory: 15 Verkhnyaya	subnational levels
Maslovka	4. Evaluation of the efficiency and effectiveness of the state
Triablo v Ka	management: methods and mechanisms for assessment
	5. Comparative cross-country analysis of public administration in the
	21st century
	For full syllabus please contact the academic mobility coordinator
Financial Tachnology	1 of run symbols preuse contact the academic mosmity coordinates
Financial Technology-	Process approach to building an organization
Based Reengineering of	
Business Processes in	2. Basic elements of the process
International Business	3. Process modeling techniques
	4. Process analysis methods
ECTS: 3	5. Mathematical methods used for process analysis
Academic Control: Pass/Fail Test	6. Process improvement concepts
Language: English	
Territory: 49 Leningradsky	For full syllabus please contact the academic mobility coordinator
Prospekt	
Modern Industrial	1. Trundamentals of modern industrial and description
Production: Technology,	1. Fundamentals of modern industrial production
Design and Equipment	2. Main technologies used in modern industrial production
	3. Territorial location of modern industrial production
ECTS: 3	4. Basics of designing modern industrial production processes
Academic Control: Pass/Fail Test	5. Selection and operation of equipment in modern industrial
Language: English	production
Territory: 15 Verkhnyaya	6. Forms of organization of production at modern industrial facilities
Maslovka	
IVIASIOVKA	For full syllabus please contact the academic mobility coordinator
Financial Environment of	Main characteristics, structure of an organization and its corporate
an Organization	governance
an Organizanon	2. External factors that determine the financial environment of an
ECTC. 2	organization
ECTS: 3	3. Accounting as a component of the organization's financial
Academic Control: Pass/Fail Test	environment
Language: English	4. Financial and information systems of an organization
Territory: 49 Leningradsky	
Prospekt	5. Audit and financial control
	6. Corporate fraud
	7. Corporate culture, leadership and human capital management
	For full syllabus please contact the academic mobility coordinator



	LIGHT NE COMMAND TO THE ASSAULTEANOR.
Training in Effective	1. Theoretical foundations of the negotiation process
Negotiations	2. Functions, methods and types of negotiations
8	3. Strategies and tactics of negotiations
ECTS: 3	4. Negotiation process stages
Academic Control: Pass/Fail Test	5. Psychological features of negotiations
Language: English	6. Techniques for mitigating arguments in business negotiations
Territory: 15 Verkhnyaya	7. Participation of an intermediary in negotiations
Maslovka	8. Intercultural differences in negotiations
Wasiov Ka	Click <u>here</u> to view the full syllabus
Training in Business	General characteristics of psychological training
Communications and	2. Basics of business communication
Public Speech	3. Business communication effectiveness factors
Tublic Speech	4. Public speaking in the context of psychology of business
ECTC 2	communication
ECTS: 3	5. Psychological preparation for public speaking
Academic Control: Pass/Fail Test	6. Basic rules of an effective presentation
Language: English	7. Self-presentation in public speaking
Territory: 15 Verkhnyaya	8. Psychological techniques for regulating the emotional state in public
Maslovka	speaking
	For full syllabus please contact the academic mobility coordinator
Public Assets and Debt	1. Organizational and legal framework governing the algorithm and
Management	procedures for managing state (municipal) debt and financial assets
1/1mingement	2. Features of debt crises: Russian and international management
ECTS: 3	practices
Academic Control: Pass/Fail Test	3. Trends and patterns of public external debt management
	4. Management of public financial investments
Language: English	5. Management of budget loans
Territory: 49 Leningradsky Prospekt	
Tiospekt	For full syllabus please contact the academic mobility coordinator
Human Resource	1. Human resources as a socio-economic category: essence, evolution,
Management	management concept
	2. Formation of human resources: demography, labor market, volume
ECTS: 5	and structure
Academic Control: Exam	3. Methods and principles of HRM; strategies and policy
	4. Providing an organization with human resources: recruitment,
Language: English Territory: 15 Verkhnyaya	selection, adaptation
Maslovka	5. Use and development of human resources: assessment, motivation
Wasiov Ka	and stimulation
	6. Organizational culture in HRM
	Click <u>here</u> to view the full syllabus
Financial Markets	1. Structure and functions of the financial market. Financial market
	regulation
ECTS: 7	2. Money market
Academic Control: Exam	3. Credit market
Language: English	4. Currency market
Territory: 49 Leningradsky	5. Stock market
Prospekt, 15 Verkhnyaya	6. Bond market
Maslovka	7. Government securities market as the basis of the debt market
	8. Mortgage securities market. Use of non-equity securities
	9. The market of derivative financial instruments and its participants
	10. Stock exchange and its infrastructure
	11. Issuers and investors. Collective investment institutions
	12. Structure, functions and participants of the insurance market and its
	regulation



Course Name	Main	Topics
Corporate and Business	1.	The concept of corporation and corporate law
<u> </u>	2.	System of governing bodies of a corporate legal entity
Law	3.	Corporations as participants in legal relations
ECTO 4	4.	Legal personality of foreign legal entities
ECTS: 4	5.	Mergers and acquisitions
Academic Control: Pass/Fail Test	6.	Foreign economic activity of corporations
Language: English		1 oroign economic wearing of corporations
Territory: 49 Leningradsky	Click he	ere to view the full syllabus
Prospekt		
Finance		Concept and purpose of finance. Financial resources and financing.
EOTO F		Financial system Financial market as a radistribution machanism of financial resources
ECTS: 5		Financial market as a redistribution mechanism of financial resources Financial policy and financial reforms
Academic Control: Exam	5.	State financial regulation of socio-economic processes
Language: English	6.	Financial crises
Territory: 49 Leningradsky		Fundamentals of financial management; financial forecasting and
Prospekt, 15 Verkhnyaya Maslovka	7.	control
Wasiovka	8.	Innovations in the financial sector
		ere to view the full syllabus
Economic Analysis	1.	Theory and methodology of economic analysis. Types of
Leonomic Analysis	1.	microeconomic analysis
ECTS: 4	2.	Economic analysis tools
Academic Control: Exam	3.	Integrated assessment of business environment and factors of
Language: English	0.	production
Territory: 49 Leningradsky	4.	Cost Volume Profit Analysis
Prospekt, 15 Verkhnyaya		Financial Statements Analysis
Maslovka		Financial Ratio Analysis
Tradio v Ka		ere to view the full syllabus
Macroeconomic Planning	1.	Methodology and methods of forecasting and planning
and Forecasting	2.	Forecasting main macroeconomic and macro-financial indicators
una rorccusting	3.	Forecasting and planning the development of the labor market,
ECTS: 4		industrial infrastructure, and scientific and technological progress
Academic Control: Pass/Fail Test	4.	Forecasting and planning the development of planning of the social
Language: English		sphere
Territory: 49 Leningradsky	5.	Forecasting and planning of ecological and spatial development of
Prospekt, 15 Verkhnyaya		Russia
Maslovka		Special issues of macroeconomic forecasting and planning
		ere to view the full syllabus
A Basic Course in Project		Basic concepts of project management
Management	2.	Project management processes and stages
	3.	Main factors affecting projects
ECTS: 5	4.	Methods and tools of project planning
Academic Control: Exam	5.	Project financing and cost management
Language: English	6.	Project resource management
Territory: 15 Verkhnyaya	7.	Quality management during project implementation
Maslovka		Project management systems
Paris of Tuesday Prising		ere to view the full syllabus The apple length principle as the basis of transfer principle in President
Basics of Transfer Pricing	1.	The arm's length principle as the basis of transfer pricing in Russia and OECD countries
ECTC 4	2.	Procedure of analysis of transactions subject to transfer pricing
ECTS: 4	۷.	control
Academic Control: Exam	3.	Transfer pricing methods
Language: English	3. 4.	Transfer pricing and customs value of goods
Territory: 15 Verkhnyaya Maslovka	5.	Transfer pricing documentation
IVIASIOV KA	1.	Administrative procedures to avoid or minimize transfer pricing
	1.	disputes
	For full	syllabus please contact the academic mobility coordinator
Investment Strategy		Economic essence, forms and types of investments
	<u> </u>	, , , , , , , , , , , , , , , , , , , ,



	AND THE ENGINEERS OF THE MISSIAN PERMITS AND THE MISSI
	2. State regulation of the investment market and investment activity
ECTS: 5	3. The concept of an investment project, content, classification, phases
Academic Control: Exam	of development
Language: English	4. Financing of investment projects
Territory: 15 Verkhnyaya	5. Analysis of the effectiveness of investment projects
Maslovka	6. Corporate investment strategy
	7. Investment strategy in real investment
	8. Investment strategy in financial investing
	For full syllabus please contact the academic mobility coordinator
Quantitative Methods in	
Management	Basic research methods in management
	2. Investment appraisal
ECTS: 4	3. Business process optimization
Academic Control: Pass/Fail Test	4. Application of quantitative methods under the conditions of
Language: English	uncertainty and risk
Territory: 15 Verkhnyaya	
Maslovka	Click <u>here</u> for the full syllabus
Marketing	1. Marketing as a philosophy of the market
	2. Marketing Information System (MIS) of an organization
ECTS: 3 (Economics), 4	3. Concept, goals, objectives and directions of marketing research
(Management)	4. Consumer behavior analysis
Academic Control: Pass/Fail Test	5. Analysis of competitors' activities
Language: English	6. Marketing management
Territory: 49 Leningradsky	7. Marketing mix and tools for its implementation
Prospekt, 15 Verkhnyaya	8. Marketing in different industries and business areas
Maslovka	Click <u>here</u> for the full syllabus
International Banking	1. World finance, global financial market and modern banking business
	2. Modern practice of managing the activities of a transnational bank
ECTS: 3	3. Passive operations of banks
Academic Control: Pass/Fail Test	4. Assessment of the financial condition of a bank carrying out
Language: English	international operations
Territory: 49 Leningradsky	5. Features of the activities of banks in the international credit market
Prospekt	6. Operations of banks in the international currency market
	7. Operations of banks with securities
	8. Operations of banks in the derivatives market tools
	9. Risk management in the banking business
	10. Specialized international financial organizations and their role in the
	global banking system
	For full syllabus please contact the academic mobility coordinator
International Marketing	1. Modern international marketing
	2. International marketing research
ECTS: 5	3. Planning, organization and control of international marketing
Academic Control: Exam	activities 4. Marketing Mix. Marketing tools in the management of international
Language: English	4. Marketing Mix. Marketing tools in the management of international
Territory: 1/2 Kibalchicha	marketing activities For full syllabus please contact the academic mobility coordinator
International Financial	World finance and the world financial market
	2. Currency sector of the international financial market
Market	3. International credit market
ECTC 2	4. Sovereign debts in the international financial market
ECTS: 3	5. International stock market
Academic Control: Pass/Fail Test	6. Modern international gold market
Language: English	7. Crises in the international financial market
Territory: 49 Leningradsky	8. Payment infrastructure and institutional architecture of the
Prospekt	international financial market
	9. Russia in the system of the international financial market
	For full syllabus please contact the academic mobility coordinator
Taxation	Basics of the tax system of the Russian Federation
	2. Personal income tax
L	



SCTS: 4
Academic Control: Exam Language: English Territory: 49 Leningradsky Prospekt
Language: English
Territory: 49 Leningradsky For full syllabus please contact the academic mobility coordinator
Prospekt For full syllabus please contact the academic mobility coordinator
Basics of Research in Management 1. Methodological foundations of research in management: theory and its role in research, types of research methods combined research (suppose of research methods) 2. Research design in management: quantitative, qualitative and combined research 3. Research design in management 4. Data collection and analysis methods 5. Qualitative data analysis in managerial research 6. Qualitative data analysis, features of use of the case method in research. 7. Secondary data analysis, features of use of the case method in research 7. Secondary data analysis in managemial research 7. Secondary data analysis features of use of the case method in research 7. Secondary data analysis of the WTO law 3. Appendix 1A - measures to protect the internal market 4. Appendix 1A - investment measures related to trade 4. Appen
its role in research, types of research methods 2. Research strategy in management: quantitative, qualitative and combined research 3. Research design in management: quantitative, qualitative and combined research 4. Data collection and analysis methods 5. Quantitative data analysis in managerial research 6. Qualitative data analysis, features of use of the case method in research 7. Secondary data analysis, features of use of the case method in research 8. Secondary data analysis 8. For full syllabus please contact the academic mobility coordinator 8. Law of the World Trade 8. Organization 8. Academic Control: Pass/Fail Test 9. Language: English 9. Territory: 38 Shcherbakovskaya 9. Appendix 12 to the 1994 WTO Agreement 9. Interaction of the WTO with other international economic organizations 9. Appendix 12 to the 1994 WTO Agreement 9. Interaction of the WTO with other international economic organizations 9. The Russian Federation as a member state of the WTO for full syllabus please contact the academic mobility coordinator 9. Appendix 12 to the 1994 WTO Agreement 9. Interaction of the WTO with other international economic organizations 10. The Russian Federation as a member state of the WTO for full syllabus please contact the academic mobility coordinator 11. Basic concepts of systems analysis in management 12. Models and modeling as the basis of cognitive and productive activities in management 13. The problem as the main object of applied systems analysis in management of an organization 14. Management and methods of transforming a problem-containing reality 15. Features of socio-economic systems and their impact on management of an organization and managerial systems 16. Click here to view the full syllabus
ECTS: 4 Academic Control: Exam Language: English Territory: 15 Verkhnyaya Maslovka 2. Research strategy in management: quantitative, qualitative and combined research
ECTS: 4 Academic Control: Exam Language: English Territory: 15 Verkhnyaya Maslovka Law of the World Trade Organization ECTS: 3 Academic Control: Pass/Fail Test Language: English Territory: 38 Shcherbakovskaya ECTS: 3 Academic Control: Pass/Fail Test Language: English Territory: 38 Shcherbakovskaya ECTS: 3 Academic Control: Pass/Fail Test Language: English Territory: 15 Verkhnyaya Maslovka Systems Analysis and Simulation in Management ECTS: 3 Academic Control: Pass/Fail Test Language: English Territory: 15 Verkhnyaya Maslovka Combined research A Research design in management 4. Data collection and analysis methods 5. Quantitative data analysis in managerial research 6. Qualitative data analysis, features of use of the case method in research 7. Secondary data analysis For full syllabus please contact the academic mobility coordinator 2. Fundamentals of the WTO law 3. Appendix 1A - measures to protect the internal market 4. Appendix 1A - investment measures related to trade 5. Appendix 1B to the 1994 WTO Agreement 6. Appendix 1C to the 1994 WTO Agreement 7. Appendix 2 to the 1994 WTO Agreement 8. Appendix 2 to the 1994 WTO Agreement 9. Interaction of the WTO with other international economic organizations 10. The Russian Federation as a member state of the WTO for full syllabus please contact the academic mobility coordinator Systems Analysis and Simulation in Management 2. Models and modeling as the basis of cognitive and productive activities in management 3. The problem as the main object of applied systems analysis in management of an organization 4. Management and methods of transforming a problem-containing reality 5. Features of socio-economic systems and their impact on management of an organization 6. Technology of systems analysis in management 7. Analysis and modeling of organizational and managerial systems Click here to view the full syllabus
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Portfolio Management 2. Investment projects selection
3. Discount rate and risks in investment project appraisal
ECTS: 3 4. Formation and management of an investment projects portfolio
Academic Control: Pass/Fail Test 5. Portfolio of financial instruments and its management strategies
Language: English 6. Fundamental and technical analysis of securities
Territory: 1/2 Kibalchicha, Click to view the full syllabus for <u>International Finance</u> and <u>Corporate</u>
49 Leningradsky Prospekt Finance majors
Innovative and Business 1. Concept and types of entrepreneurship
Project Management 2. Concept of business models and their varieties. Transformation of
business models
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Academic Control: Exam 4. Innovation process and formation of innovation strategy
Language: English 5. Commercialization and financing of innovations
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Maslovka 7. Features of managing business and innovative projects
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Environmental Economy of the Fuel and Energy Sector ECTS: 3 Academic Control: Pass/Fail Test Language: English Territory: 1/2 Kibalchicha 1. The environmental factor in the development of the fuel and energy sector 2. The resource base of the fuel and energy sector 3. Organizational and legal foundations of the environmental economy in the fuel and energy sector 4. Global environmental problems of functioning of the fuel and energy sector 5. Environmental, economic and social aspects of natural and man-made disasters in the work of the fuel and energy sector 6. Economic mechanisms of environmental management in the fuel and energy sector 7. Regional and sectoral features of the environmental factor in the development of the fuel and energy sector 8. Business Process Management 9. For full syllabus please contact the academic mobility coordinator 9. Economic mechanisms of environmental management in the fuel and energy sector 9. Environmental, economic and social aspects of natural and man-made disasters in the work of the fuel and energy sector 9. Environmental, economic and social aspects of natural and man-made disasters in the work of the fuel and energy sector 9. Environmental, economic and social aspects of natural and man-made disasters in the work of the fuel and energy sector 9. Environmental problems of functioning of the fuel and energy sector 9. Environmental problems of functioning of the fuel and energy sector 9. Environmental problems of functioning of the fuel and energy sector 9. Environmental problems of functioning of the fuel and energy sector 9. Environmental problems of functioning of the fuel and energy sector 9. Environmental problems of functioning of the fuel and energy sector 9. Environmental problems of functioning of the fuel and energy sector 9. Environmental problems of functioning of the fuel and energy sector 9. Environmental problems of functioning of the fuel and energy sector 9. Environmental problems of functioning of the fuel and energy sector 9. Environmental problems of		
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If you have any questions regarding the course list, availability and content, you can contact our **incoming** mobility coordinators:



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